

# **Benefits of Earning ISO 90001 Certification Your Company**

## **1. Increased Efficiency**

Companies that go through the ISO 9001 Quality Management Standards certification first document their operational processes everyone in the company has something to follow easily, comply with and address the scalability and repeatability challenges every company faces. ISO 9000 certification can improve the efficiency of the company by streamlining processes.

## **2. Increased Revenue**

Studies have shown that ISO QMS certified companies experience increased productivity and improved financial performance, compared to uncertified companies.

## **3. Employee Morale**

Defined roles and responsibilities, accountability of management, established training systems and a clear picture of how their roles affect quality and the overall success of the company, all contribute to more satisfied and motivated staff.

## **4. International Recognition**

The International Organization for Standardization (ISO) is recognized worldwide as the authority on quality management. When a company hires a registrar to conduct the external audit, it includes the registration audit and surveillance audits. The Registration Audit is the initial audit to see if a company meets the basic documentation requirements. If the registration audit does not flag any corrective actions, the ISO registration is complete. After a company has its registration, the registrar will come back approximately every six months or year to see if the firm is maintaining its system and continuing to meet the requirements of the standard.

## **5. Factual Approach to Decision Making**

The ISO 9001:2000 QMS standard sets out clear instructions for audits and process reviews that facilitate information gathering and decision making based on the data.

## **6. Supplier Relationships**

Mutually beneficial supplier relationships are one of the key attractions to ISO certification. Following the processes for documentation and testing ensure quality raw materials go into your production system. The process also requires thorough evaluation of new suppliers before a change is made and/or consistency with respect to how and where orders are placed.

## **7. Customer Satisfaction**

Client confidence is gained because of the universal acceptance of the ISO standards. Customer satisfaction is ensured because of the benefits of ISO 9001:2000 QMS to company efficiency, consistency and dedication to quality service. Many customers make ISO 9001 a requirement for their potential suppliers. If a company's major customer was to require that all their suppliers were to be certified then it would obviously in a company's best interest to pursue ISO 9000 certification. This would also be the case if a potential customer had the same requirement.

## **8. Improvement Processes**

The ISO 9001:2000 QMS outlines audit processes, management review and improvement processes based on collected data. Improvements are carefully planned and implemented based on facts, using a system of documentation and analysis, to ensure the best decisions are made for your company.

## **9. Proving You are a Quality Organization**

Anyone can claim that their organization is good, but they would say that, wouldn't they? How can you prove that claim? Well, ISO 9000 is a system where the things that tend to lead to good quality are properly managed, e.g. Using the ISO 9001 certification you can prove:

- An understanding your Customer's requirements
- Planning the work effectively,
- Supply of adequate training, equipment and information for the work processes,
- Monitoring of the processes and services/products supplied to Customers
- Continually improving the management of the processes